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Department of Agriculture
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MEMORANDUM CIRCULAR
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TO : **LICENSED FERTILIZER HANDLERS OF NON-TRADITIONAL FERTILIZERS
WITH ACTIVE PRODUCT REGISTRATION**

FROM : **THE OFFICE OF THE EXECUTIVE DIRECTOR**


SUBJECT : **SUBMISSION OF REQUESTED DATA ON ACTIVE NON-TRADITIONAL
FERTILIZER TO BE INCLUDED IN THE FPA-BFS PROGRAM MANUAL**

Due to the unprecedented increase in fertilizer prices, the Department of Agriculture pushes for the implementation of the Balanced Fertilization Strategy (BFS) Program. The Fertilizer and Pesticide Authority (FPA), as the lead agency for the implementation of the program will generate a list of Non-Traditional Fertilizers with information such as target crops, timing, and dosage of application, and the yield data. This will also include a comparative cost analysis between traditional and non-traditional fertilizers. Likewise, FPA considers that the promotion and utilization of non-traditional fertilizer can boost and equally attain a high yield in the production of rice, corn, and other crops despite elevated prices of fertilizers.

In this regard, licensed registrants of non-traditional fertilizers with active product registration are hereby requested to participate in the implementation of the program by providing the agency with the necessary information regarding fertilizer products that can help reduce the costs of fertilizer inputs.

Kindly submit the filled-out attached forms A and/or B whichever is applicable to your active non-traditional fertilizer product/s. The data will be included in the BFS Program Manual of the agency which will be disseminated to farmers, end users, and interested parties for their preference.

For your support and compliance.


MYER G. MULA, Ph.D.
Officer-In-Charge



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Direction: This form will be used if the registered non-traditional products are applied in combination with the required rate of traditional fertilizer, hence, generating additional costs while increasing yield (t/ha).

Company:

Product Name:

Product Type:

Guaranteed Analysis:

Table 1. Product performance and direction for use for the application of the registered *Non-Traditional Product* per target crops.

Target Crops	Direction for Use*	Yield (t/ha)	Average % increase in crop yield

*Complete details from land preparation (if products are applied to land or seeds before planting) to maturity of the crops

Table 2. Comparative cost analysis between Traditional and *Non-Traditional Fertilizers* (Combined application of traditional and non-traditional products)

Fertilizer	Rate (per ha)	Cost/Unit	Total Cost (Rate x Cost/Unit)
Traditional:			
Non-Traditional:			
TENT (Total expenses per hectare with <i>Non-Traditional Fertilizer</i> (TCT + TCNT))			
TET (Total expenses per hectare w/ traditional Fertilizers (Actual cost of the traditional products alone))			
Increase in total cost per hectare (TET - TENT)			

Legend: **TCT** = Total cost using Traditional Products
TCNT = Total cost using Non-Traditional
TENT = Total expenses per ha with Non-traditional fertilizers
TET = Total expenses per ha w/ Traditional fertilizers only

Direction: This form will be used if the registered non-traditional products are applied in combination with the reduced rate of traditional fertilizer, hence, generating savings while increasing or achieving the same yield (t/ha).

Company:

Product Name:

Product Type:

Guaranteed Analysis:

Table 1. Product performance and direction for use for the application of the registered *Non-Traditional Product* per target crops.

Target Crops	Direction for Use*	Yield (t/ha)	Average % increase in crop yield

*Complete details from land preparation (if products are applied to land or seeds before planting) to maturity of the crops

Table 2. Comparative cost analysis between Traditional and *Non-Traditional Fertilizers* (Combined application of traditional and non-traditional products)

Fertilizer	Rate (per ha)	Cost/Unit	Savings (Rate x Cost)
Traditional:			
Non-Traditional:			
TENT (Total expenses per hectare with <i>Non-Traditional Fertilizer TST + TSNT</i>)			
TET (Total expenses per hectare w/ traditional Fertilizers, Actual cost of the traditional products without non-traditional application)			
Savings of using Non-Traditional per ha (TET - TENT)			

Legends: **TST** = Total savings using Traditional Products

TSNT = Total savings using Non-Traditional

TENT = Total expenses per ha with Non-traditional fertilizers

TET = Total expenses per ha w/ Traditional fertilizers only